

IMAGINE IF... YOU HAD THE ANSWERS IN OMAN



NASSER AL HABSI & SAIF AL MAMARI LAW FIRM
IN ASSOCIATION WITH ADDLESHAW GODDARD
مكتب ناصر الحبسي وسيف المماري للمحاماة بالتعاون مع أدليشو جودارد



Illustration: Global Connectivity by Good Wives & Warriors

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KEY CONTACTS

OUR OFFERING IN

OMAN



They have a thorough understanding of the law, coupled with good dual Arabic/English lawyers for effective management of legal matters in this jurisdiction. They are all very responsive and eager to please.

Legal 500



Oman Law Firm of the Year, Chambers Middle East Awards 2021.

We provide our services in Oman through Nasser Al Habsi & Saif Al Mamari Law Firm in association with Addleshaw Goddard (Middle East) LLP, trading as Addleshaw Goddard Oman.

Nasser Al Habsi and Saif Al Mamari law firm comprises some of the best known and respected corporate and commercial, construction, finance (including Islamic finance), employment, insurance and dispute resolution lawyers in Oman. Our experienced team, with its Arabic and English bilingual capability, combines the standards of a premium top tier international law firm with a keen awareness of, and sensitivity to, local law, customs and practices. Our regional capabilities allow us to present a wide range of market-leading experiences that represents a significant offering in Oman in terms of its expertise, quality of service delivery and access to a global network of resources.

Our experience in Oman allows us to anticipate the key issues our clients are likely to encounter and we have tried and tested practical solutions for dealing with them. We have significantly grown and invested in the team on the ground and are committed to Oman for the long term. Our legal experts combine top tier global experience with thorough knowledge of the local legal regime and requirements that enable the team to provide comprehensive advice.

Over the years we have developed strong relationships with Oman's key government agencies, corporate entities, financial institutions, regulatory bodies and private individuals across our main operating divisions and chosen sectors.



Tier 1 Law Firm
in Corporate,
Finance and
Dispute Resolution
in Legal 500.

Our clients include:

ACCOR

BANK MUSCAT

BP

NATIONAL BANK OF
OMAN

OMAN FUTURE
TELECOMMUNICATIONS
COMPANY (VODAFONE)

OMAN INFRASTRUCTURE
FUND (RAKIZA)

OMAN INVESTMENT
AUTHORITY

OMANTEL

OOREDOO

QATAR INVESTMENT
AUTHORITY

OQ

SCHLUMBERGER

SOHAR INTERNATIONAL
BANK

SUHAIL BAHWAN GROUP

VEOLIA

WORLEY

ZUBAIR CORPORATION

EXPERT ADVICE

Defending an international oil drilling services company in multiple arbitrary dismissal claims from employees made redundant following expiry of rig contracts during the Covid-19 pandemic.

Advising Worley on Oman aspects of its US\$ 4.6 billion acquisition of Jacobs' global Energy, Chemicals & Resources division, a leading global technical services provider across hydrocarbons, chemicals, mining and minerals.

Advising as Oman counsel to the international lenders for the US\$ 640 million project financing of a Liquid Petroleum Gas extraction plant and related pipeline infrastructure, LPG storage and jetty facilities in the Salalah Free Zone, Oman.

Advising China State Grid on its circa US\$ 1 billion acquisition of 49% of the share capital of Oman Electricity Transmission Company, a part of the partial privatisation of the electricity sector in Oman.

Advising Alizz Islamic Bank on its US\$ 8.4 billion merger with Oman Arab Bank. This was the first transaction under the Oman Takeover and Acquisition Regulations and won our Oman office the award of 'IFN Mergers & Acquisitions Law Firm of the Year 2020'.

Advising the Ministry of Defence Pension Fund, one of the largest pension funds and property owners in Oman, on the construction financing of the 5 star Anantara Hotel in Jabal Akhdar, Oman.

Advising Oman Investment Fund on the US\$ 130 million disposal of 15% of the share capital of Oman International Development and Investment Company SOAG (Ominvest).

Advising an international and domestic finance syndicate for the US\$ 177 million secured financing facility comprising both conventional finance and Islamic Finance facilities for an Omani diversified industrial company.

Advising Rakiza Infrastructure Fund on its joint venture with Helios Towers plc which has acquired the passive telecommunications tower infrastructure portfolio owned by Omantel for US\$ 495 million.

Acting for a multinational engineering company before the LCIA in a US\$ 45 million arbitration claim relating to delays, EoT applications, and the validity of liquidated damages provisions under an English law governed EPC contract on an infrastructure project in Oman.

Acting for a local JV contractor against a property developer for claims of non-payment, EoT and variations under Omani Standard Forms Contract.

Acting for several claimants seeking the recognition and enforcement of arbitral awards pursuant to the New York Convention.

Advising Mazoon Electricity Company SAOC on its US\$ 235 million 2021 Islamic Ijara Bridge Loan Facility arranged by National Bank of Bahrain and led by Kuwait International Bank and obtaining required regulatory consents from the Authority for Public Service Regulation.

OUR INTERNATIONAL BUSINESS AT A GLANCE

A FEW FACTS

100

Over 100 awards and accolades for the practice and business of law in the past four years.



One of the premier legal firms in Oman.

Legal 500

48

We've acted for many of the world's most recognised and respected companies in the last 2 years - including 48 FTSE 100 and over 50 FTSE 250 companies.

105

We've helped clients in 105 countries in the last few years, via our 16 offices across 3 continents.

>2500

Over 2,500 companies have relied on our specialist technology, consultancy and innovation teams.

24

The average length of our FTSE 100 client relationships is 24 years. Clients that appoint us return to us.

>1600

Over 1600 lawyers around the world, including 357 partners.

40

40 AG practice areas ranked in Tier 1 across the UK in legal directories 2021.

4TH

The FT ranked us as the 4th most innovative law firm in Europe.

>50

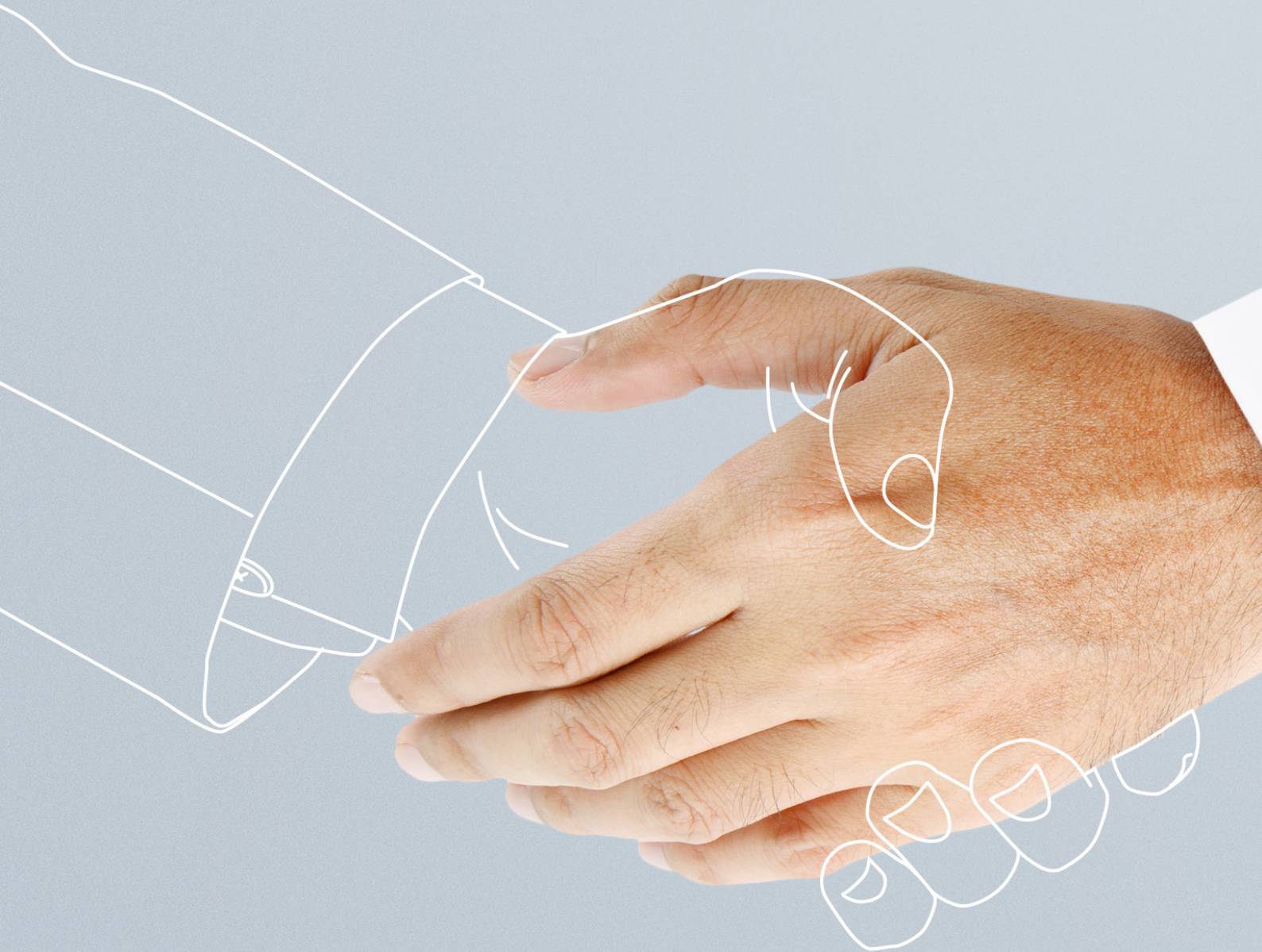
Specialist in over 50 areas of business law.

>400

More than 400 volunteering hours carried out by colleagues in the UK since the beginning of this year.



WHY US? **THREE REASONS**





#1

TAILORED & LONG-LASTING

No two clients or deals are the same, so we always start with what's important to you. You'll experience quick immersion meetings and ongoing market updates.

To us, delighted clients and long-term relationships are more important than short-term profit. That's why our FTSE100 relationships last for an average of 24 years.

#2

CLEAR & SHARP

We're that friend that will tell you straight. Protecting your interests. Negotiating hard. And pursuing the best possible outcome.

You'll get clear recommendations based on the commercial context of your deal, and the right people at the right levels doing the right work.

#3

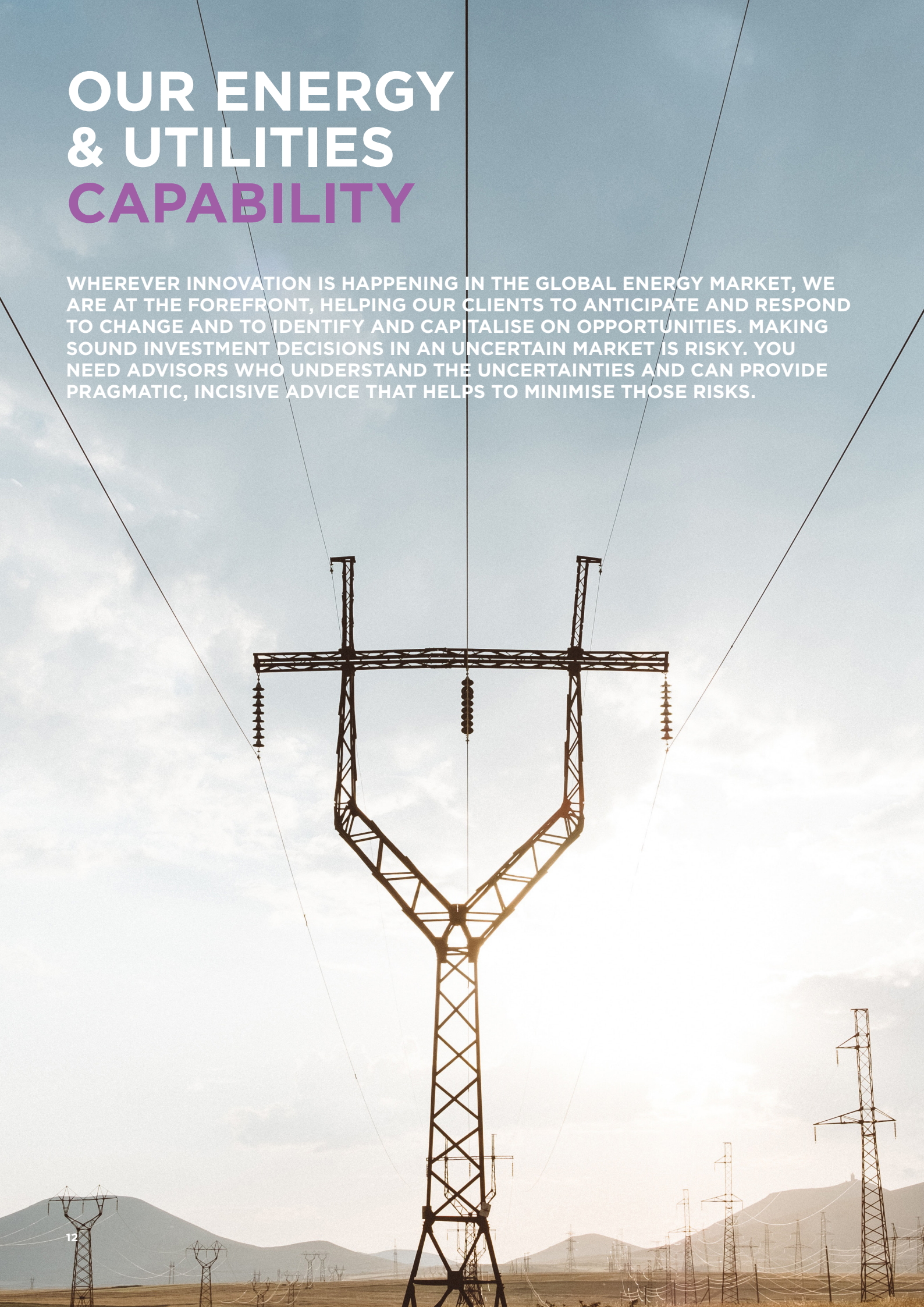
IMAGINATION & IMPACT

We solve problems, defuse situations, improve efficiency and get the deal done.

We'll bring you all the experts you need, use due diligence technology to manage risk, and agree a post-transaction plan to ensure your deal is progressing as planned. All of which are just examples of the reasons why we were ranked as a Top 5 law firm for innovation in Europe (FT, 2021).

OUR ENERGY & UTILITIES CAPABILITY

WHEREVER INNOVATION IS HAPPENING IN THE GLOBAL ENERGY MARKET, WE ARE AT THE FOREFRONT, HELPING OUR CLIENTS TO ANTICIPATE AND RESPOND TO CHANGE AND TO IDENTIFY AND CAPITALISE ON OPPORTUNITIES. MAKING SOUND INVESTMENT DECISIONS IN AN UNCERTAIN MARKET IS RISKY. YOU NEED ADVISORS WHO UNDERSTAND THE UNCERTAINTIES AND CAN PROVIDE PRAGMATIC, INCISIVE ADVICE THAT HELPS TO MINIMISE THOSE RISKS.



Our experience in respect of energy projects is significant in its breadth and depth. As an international law firm and through the added benefit of our network of 'preferred firms' we are able to offer a full range of legal services worldwide. We believe that effective international coverage is a function of great relationships between lawyers, not just of 'flags in the ground'.

We have advised extensively on energy projects of every description throughout the UK and Internationally for over twenty years. Working with some of the best known names in the energy and utilities sector, and involving many industry firsts. The team has amassed a wealth of knowledge and practical experience of the industry and the key issues, challenges and opportunities faced by those who operate within it.

At all times we are focused on delivering advice that achieves the commercial objectives of our clients.

We can advise on a wide range of energy projects including:

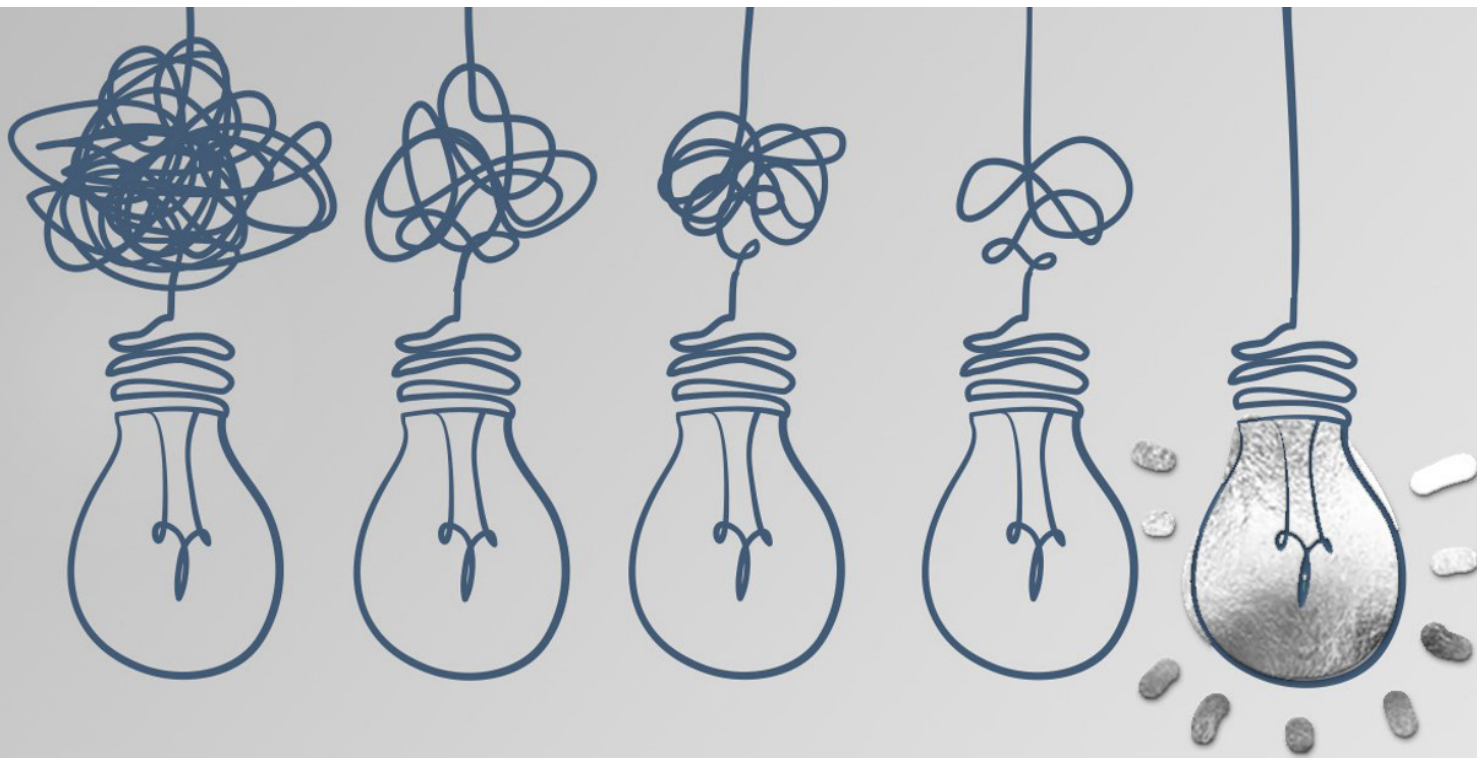
- Anaerobic Digestion
- Battery Storage
- Biofuels
- Biomass
- CHP
- Decommissioning
- Downstream Energy
- Energy Market Regulation
- Mining and Minerals
- Nuclear
- Offshore and Onshore Wind
- Oil and Gas
- Solar
- Waste

**THE SMARTEST
ROUTE
TO THE
BIGGEST
IMPACT**



EXPERIENCE THAT DELIVERS: GLOBAL ENERGY FIRSTS AND FOREVERS

Our global Energy and Utilities team is made up of a large multi-discipline group of experienced professionals located across 16 international AG offices. Working together seamlessly on both national and international transactions our team possesses a proven track record of working with a blend of utilities regulators, Governments, large energy companies and a myriad of developers and funders who are active in the sector. In the Middle East and Africa we don't only work with developers but often advise regulators and Governments on procurements of new projects and technologies and the development of regulatory frameworks. This enables us to advise our clients on new technologies first of its kind projects, including in relation to renewable energy (corporate PPA structures, renewable energy parks, government support schemes) and hydrogen projects in these jurisdictions. As a fully integrated team of partners and lawyers across offices, we share knowledge and information and can easily transfer experiences form one market to another.



The first at scale solar and battery deal in UK



The largest privatisation (state grid) in the energy sector in Oman, 2022



One of only 2 at-sale carbon capture projects in the UK



An oil & gas giant's first global entry back into the renewables market



The first bio-methane project and the first bio-mass project in the UK



The largest integrated water & power project in the GCC, 2022



The first at scale to consumers hydrogen project in the UK



The first approved corporate PPA structure in Oman



The two largest wind and solar developments in England



The three largest renewable heat deals in the UK



The firm understands our business, always seeks to meet our objectives and sorts out problems quickly and efficiently.

Chambers UK

EXPERIENCE THAT DELIVERS: HYDROGEN

OUR EXPERIENCE

We are proud of our experience in the burgeoning hydrogen industry and have been involved in some of the most innovative hydrogen projects to date.

In particular, we would note our work on SGN's H100 Fife project. It aims to establish a 100% hydrogen demonstration network in Levenmouth, Fife, that will bring carbon-free heating and cooking to a test Town by the end of 2022. The green hydrogen used would be produced via electrolysis powered by offshore wind. AG supported SGN's in-house team in the production of their grant bid application, including identifying and mitigating regulatory risk issues, advising SGN on the best potential structure in light of those risk issues and drafting the regulatory submission to regulator Ofgem and the grant giver (the Scottish Government). We also advised on the structure of (and risk issues within) the contractual suite both at a shareholder and contractual level. Building off this initial strategic advice, a multi-disciplinary AG team have gone on to prepare a suite of precedents for SGN's use in both H100 and its future hydrogen projects, catering for the specific regulatory requirements of the hydrogen industry.

H100 is just one example in AG's growing hydrogen practice. AG are also advising:

GOVERNMENT OF QATAR

on several proposed hydrogen projects (green and blue) including procurement, funding and contracting

GRAVIS CAPITAL PARTNERS

on the retrofitting of anaerobic digestion facilities across the UK, with hydrogen production plants drawing on the bio-methane produced by such facilities

NATIONAL GRID

on two new projects: (i) Project Cavendish, which will produce low carbon (blue) hydrogen by reforming natural gas and capturing and storing carbon dioxide off-shore; (ii) Project Host, which is looking to develop green hydrogen from wind power, selling the hydrogen for use in transport. We are advising National Grid on strategy and planning on both projects, which are at an early stage of development

H2 MOBILITY

on the establishment of a Germany-wide network of hydrogen filling stations

ABERDEEN CITY COUNCIL

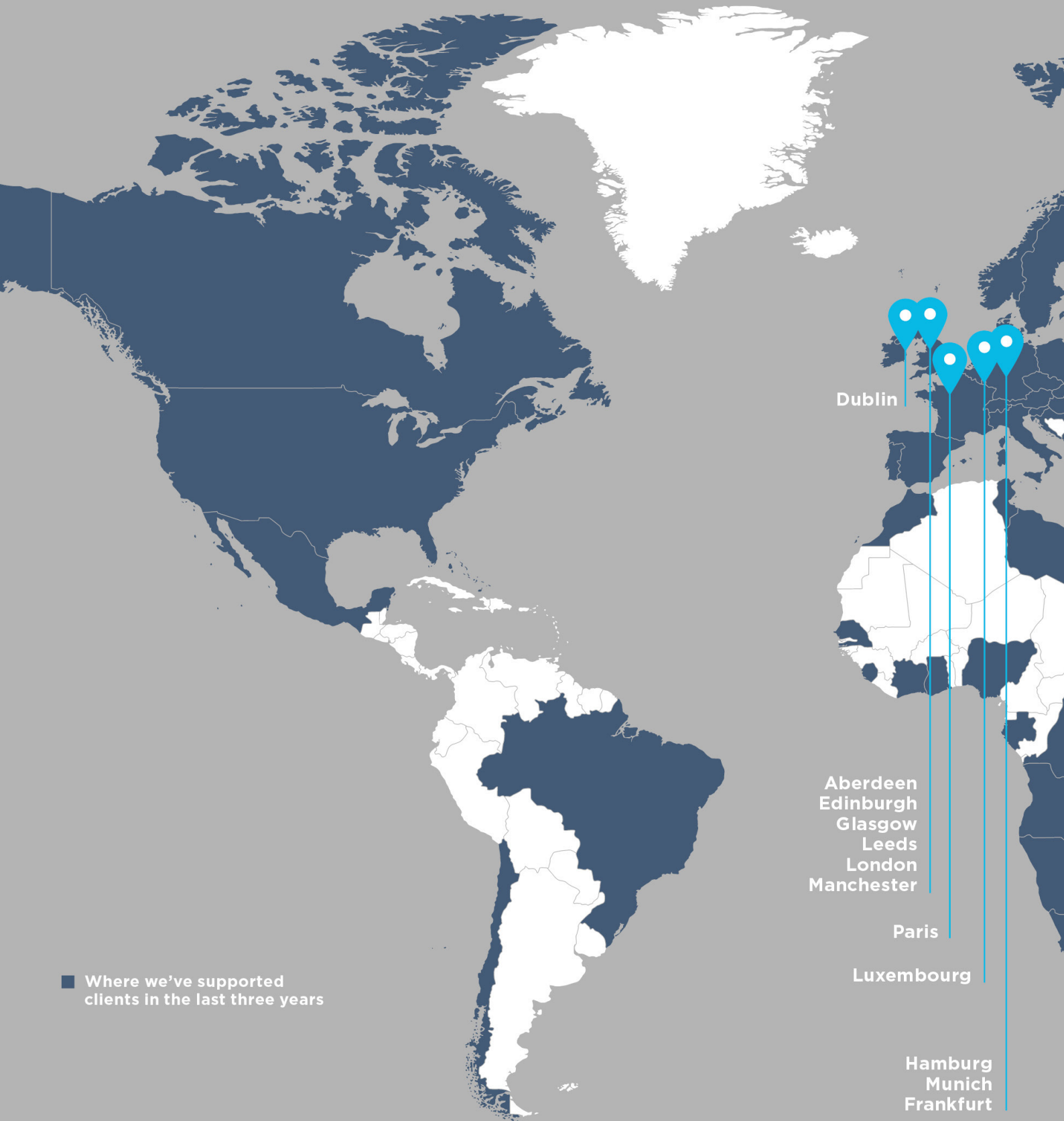
on the procurement of a strategic joint venture partner to deliver the Council's vision of a hydrogen hub for the region. bp were of course appointed as preferred bidder by the Council at the end of October, so will be familiar with the project, phase one of which will involve the procurement of a hydrogen production and refuelling facility to supply green hydrogen to the city's fleet of buses.

OCTOPUS ENERGY HYDROGEN

(part of Octopus Energy Group) on their terms and conditions for the supply of hydrogen and mobile hydrogen refuelling stations for the heavy transport sector in several European jurisdictions.



WE WORK WHERE OUR CLIENTS NEED US TO WORK



■ Where we've supported clients in the last three years

Dublin

Aberdeen
Edinburgh
Glasgow
Leeds
London
Manchester

Paris

Luxembourg

Hamburg
Munich
Frankfurt

Working from 18 offices around the world, we've supported clients across 105 countries in the last 3 years.





KEY CONTACTS



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Very experienced lawyer with strong technical skills and local knowledge - he really understands the legal and business landscape in Oman.

Chambers



Ranked in Hall of Fame

Legal 500



OLIVER STEVENS

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Oliver has superb drafting skills and an excellent understanding of commercial needs. His level of responsiveness is unparalleled. In terms of corporate matters, Oliver has always been strong and accessible. It's always a pleasure to work with him.

Chambers



Oliver Stevens is excellent. Intelligent, flexible, hungry, and pragmatic, he is arguably the leading corporate lawyer in Oman.

Legal 500 EMEA



Ranked in Leading Individuals

Legal 500



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Highly Regarded

IFLR 1000



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Ranked in Leading Individuals

Legal 500



Ranked in notable practitioners

Chambers



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Pragmatic, sensible and responsive with good local knowledge in more than one jurisdiction across the GCC.

Legal 500



Gorvinder Pannu is well regarded for her practice in employment law, both within Oman and across the region. She is experienced in representing multinational clients in labour claims, with skill advising on the employment aspects of transactions. Clients say: "her advice and ongoing support have been completely fantastic. She's been able and excellent."

Chambers



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Ranked as a Notable Practitioner

Chambers



Clients applaud his "very clear, practical and commercially astute advice"

Chambers



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Ranked as Rising Star
Legal 500



Never hesitates in answering queries' and 'goes out of her way to answer any questions.

Legal 500



'Rising Star'
Legal 500



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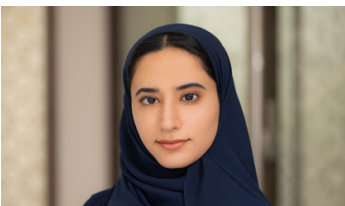
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MORE IMAGINATION MORE IMPACT

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