

# RESTAURANTS AND BARS

## Our Sector Expertise



## Our restaurants and bars practice

With clients including **Pizza Express**, **ASK Restaurants**, **Joseph Holt**, **Admiral Taverns** and **Jackson's Bakery**, we have extensive experience in the Restaurants and Bars sector, particularly in relation to Corporate Finance and Private Equity transactions.

## Our experience

- ▶ **Admiral Taverns Group**: funding of £36m to finance the purchase of a portfolio of tenanted pubs from Heineken's Star Pubs and Bars
- ▶ **The Alchemist**: private equity backed buy out and roll of the *Alchemist* cocktail bar and restaurant chain
- ▶ **Bleeding Heart Group**: new restaurant advice
- ▶ **Chaophraya**: term and capex facilities
- ▶ **Cirrus Inns**: acquisitions/disposals and a full range of employment issues
- ▶ **Gail's Artisan Bakery**: Risk Capital Partner led recapitalisation of the London-based chain of artisan bakeries
- ▶ **Giggling Squid**: £6.4m investment in the Thai restaurant chain by the Business Growth Fund to support future expansion
- ▶ **Groucho Club**: secondary MBO of the London-based Groucho club owned by Alcuin Capital Partners and Isfield Investments
- ▶ **Gusto Restaurants**: acquisition by Palatine Private Equity of the Gusto chain, sited across the North of England and Scotland
- ▶ **Las Iguanas**: £24m secondary MBO sale of the UK-wide Las Iguanas restaurants chain to Bowmark Capital
- ▶ **Le Bistrot Pierre**: MBO of Le Bistrot Pierre, a Livingbridge investment
- ▶ **Meadowhall Retail Park**: lettings to restaurant operators including **5 Guys**, **Carluccios**, **Ed's Easy Diner**, **Giraffe**, **TGI Friday**, **Wagamama** and **Yo! Sushi**
- ▶ **Patisserie Valerie**: recapitalisation of the business, including roll-out and bolt-on acquisitions
- ▶ **Pho**: term and capex facilities provided to the Vietnamese restaurant chain
- ▶ **Red's True Barbecue**: various investments by private investors into the UK-wide chain of American-style Barbecue restaurants
- ▶ **Leading pub and restaurant chain**: food labelling and origin issue

## Our client community

At AG, our clients and their teams are invited to be part of our sector community. As well as advising on key sector issues and their legal implications we hold regular events, track key developments, provide regular know-how and views and connect our clients with each other. We want to be part of a community that shares challenges, problems, ideas and solutions.

### Regular tailored legal updates

We produce legal updates, bulletins and newsletters tailored to the retail and consumer sector. Our legal horizon scanner – which tracks upcoming changes to legislation and how these will affect businesses in the sector – is particularly popular.



### Training and knowhow

Our training is based on our specialist legal expertise and our sectoral knowledge; it also benefits enormously from the business insight our clients bring as we scrutinise our fast-moving sector. We can provide bespoke sessions, tailored to you and your business objectives, or you can come along to one of our programme workshops, roundtables or forums.

### Sector events

Alongside the smaller sessions, we also host large sector events with industry guest speakers. Previous speakers have included Mike Coupe, CEO of Sainsbury's, Christine Tacon, the Groceries Code Adjudicator and Professor Elliott, the Director of the Institute for Global Food Security.



We also hold hot topic sessions on key developments in the sector. Upcoming sessions will focus on food safety, retail's digital future, logistics, cyber-attacks and protecting your reputation and GSCOP revisited.

For more information, please check out our sector website: [www.addleshawgoddard.com/retailandconsumer](http://www.addleshawgoddard.com/retailandconsumer) and follow us on Twitter @AG\_RandC for the latest sector news and insight.

## Who to contact

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*They have a real proactive desire to understand the business and get under its skin.*

CHAMBERS UK

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